

# Unleash the Power of Predictive Analytics with CreditVision®Variables

Elevate Your Lending Strategy with Data-Driven Insights

Why choose CreditVision Variables?





Enhanced risk assessment:

Improve your risk models with deeper insights into consumer behaviours



Increased approval rates:

Identify high-quality borrowers overlooked by traditional scoring methods



## Better customer relationships:

Tailor offers and communications to match customer needs



#### **Operational** efficiencies:

Streamline processes with robust, predictive data

## **Unique features include**



#### Extended payment behaviour data:

Access up to 24 months of historical payment data



### Trended credit data:

Gain insights into credit behaviours over time



#### Customisable variables:

Tailor variables to fit your business needs



#### Advanced scores:

Predict future actions with greater accuracy

### **Credit lifecycle applicability**

#### Acquisition:

Target and attract high-quality prospects

#### Underwriting:

Make informed lending decisions with detailed insights

## Account management:

Enhance customer relationships with personalised strategies

#### **Collections:**

Improve recovery rates with targeted tactics Fraud prevention:

Detect and mitigate fraudulent activities early

### Examples of CreditVision algorithms and attributes









Total credit limit utilisation:

Measures how much credit limit is used

Payment ratio:

Compares amount paid versus amount owed over time

## Most recent delinquency:

Tracks time since last delinquent payment

#### Wallet Share:

Tracks changes in consumer loyalty to tradelines

#### **LEARN MORE**

Boost your business with TransUnion CreditVision Variables

#### transunionafrica.com



© 2024 TransUnion LLC All Rights Reserved | 3026553-240912